

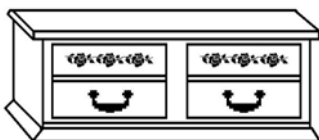
# The Hope Chest

*Bridal, Prom & Tuxedo Shoppe*



*TheHopeChestBridal.com*

Ham Lake, MN



763-413-8430

Before you commit to anyone for your tuxedo rental, be sure to check out the selection at The Hope Chest. We believe we can give you the best look at very competitive prices and with excellent service. For wedding parties we offer a variety of savings options like FREE Groom's Tuxes, FREE Ringbearer's Tux, 50% OFF Ringbearer's or Fathers' Tuxedos, 10% OFF the entire order plus many other discounts and coupon specials. Details vary by company. "Earlybird" programs have become common practice. Simply register your wedding by March 31<sup>st</sup> (March 15<sup>th</sup> with some companies) to receive additional savings.

The Hope Chest offers \$40 off designer tux rentals (with a minimum of 4 rental units required). The offer also applies to Prom Customers when your date purchases her dress at The Hope Chest.

You can spend up or down when it comes to choosing the tuxedo that's right for you. We find that for special events, guys like a designer look, which means a higher rental cost. But if you want a basic look at a lower cost, we have that too.

- \* Suit rentals start at \$79.95 and include a coat, pants, standard shirt and tie of your choice.
- \* Economy tuxedos start at \$79.95 and Designer Tuxedos range in price from \$125.95-\$159.95 and include a coat, pants, standard shirt, and vest & tie of your choice.
- \* Budget tuxedos are available for \$69.95. Items include a coat, pants, standard shirt, standard vest and standard tie. Any vest and tie can be substituted for the standard issue with an upcharge of \$15-\$18.
- \* Microfiber and specialty shirts have an upcharge of \$8-\$10 when added to any rental.
- \* Extra large sizes may carry a \$10 upcharge.
- \* Shoes are always extra. Rentals are \$15-\$32. Sometimes we have new or used shoes for purchase.
- \* All other items like pocket squares, hats, scarves and canes are purchase items only.
- \* Add a \$4 maintenance fee and sales tax to all orders.
- \* A non-refundable \$50 deposit is required at the time the tux is ordered; balance due when tux is picked up.
- \* Return your tux on time and receive a \$40 coupon for your next tuxedo rental.

For more info, go to **TheHopeChestBridal.com** to view our great selection. Click on "Men's Formal Wear" for links to each company we represent. We look forward to working with you in the near future!

Tuxedo Worksheet

Price of unit <sup>1</sup>	\$ _____
Cost of upgrades <sup>2</sup> +	\$ _____
Coupon credit <sup>3</sup> -	\$ _____
Unit discounts <sup>4</sup> -	\$ _____
Subtotal A	= \$ _____
Shoes (optional) <sup>5</sup> +	\$ _____
Maintenance Fee +	\$ <u>4.00</u>
Tax (6.875%) +	\$ _____
Subtotal B	= \$ _____
Purchased items +	\$ _____
Total	= \$ _____



- <sup>1</sup> A unit is a jacket, pants, shirt, vest and tie.
- <sup>2</sup> Upgrades, like microfiber shirts or a designer vest & tie added to a budget tuxedo cost more.
- <sup>3</sup> Coupon credits are store coupons, i.e. \$40 off a designer tuxedo rental.
- <sup>4</sup> Discounts are figured only on the base unit plus cost of upgrades (if any), less credit for coupons (if any). This means a customer receiving a free tuxedo rental must still pay the cost to rent shoes, the maintenance fee, cost of purchased items and the tax on the entire rental.
- <sup>5</sup> Shoes are optional because some customers use their own dress shoes.



Worksheet Samples

**Style 1:** A designer tux that rents for \$140, with classic shoes, no upgrades, no unit discounts & no purchased items; designer tux coupon credit given.

Price of unit	=	\$140.00
Coupon credit	-	\$40.00
Shoes	+	\$15.00
Subtotal	=	\$115.00
Maintenance Fee	+	\$4.00
Tax (6.875%)	+	\$8.03
Total	=	\$127.03

**Style 2:** A budget tuxedo that rents for \$69.95, no upgrades, discounts or coupons; customer has own shoes, is purchasing a pocket square.

Price of unit	=	\$69.95
Maintenance Fee	+	\$4.00
Tax (6.875%)	+	\$4.99
Rental Subtotal	=	\$78.94
Purchased items	+	\$8.00
Total	=	\$86.94

